



## SHIPPING GUIDELINES

**From Europe to Australia, ready to race anywhere in the world.**

The Airborn Foiler has been designed with ease of transport in mind, including on trailer for you, and also by road transport and container shipping for delivery.

From our website, you can choose either:

- 1/** individual collection directly from our facilities in France
- 2/** delivery by us to your favourite address across Europe, by truck
- 3/** or international shipping in standard 40ft containers for the rest of the world

The Airborn Foiler will be delivered to you:

- Hull on trolley
- Mast, boom and sail under the boat to the side
- Box containing all loose equipment and foils in the cockpit
- Top cover strapped to hull

You can find all pricing and practical information in the following pages and when ordering on our website. Have a safe flight!

## **DIRECT COLLECTION FROM OUR FACILITIES IN FRANCE**

For the fastest delivery you can pick up your boat directly from our facilities near Nice.

We recommend hiring a car transporter trailer, or alternatively for a simpler solution not requiring a tow ball a 20 cubic meter van with an available length of 4 m or more which can usually be driven with a standard driving license in Europe (€80–150/day).

Boats will be lifted manually and lashed to the van or trailer for transport.

**Our address: Port Royal de la Darse, Villefranche-sur-mer 06230.**

Driving license regulations vary by country, please check before proceeding.

We will contact you with several proposed collection dates soon after ordering.

## 2/ EUROPEAN DELIVERY TO YOUR DOOR

We offer cost effective organized group deliveries across Europe by truck. For most countries each order will be treated in sequence and shipped quickly as soon as the necessary volume for transport is reached (by group of 4 to 10 boats for Europe as a whole). You will be informed by email of the details of delivery 2 weeks before delivery.

For distant countries pooled shipping option is available where shipping will occur when two boats are ready to be shipped to the same country, therefore dividing the cost, but potentially leading to a longer delivery time. You can select the option upon ordering.

Pricing for the following special destinations will be provided on demand to account for ferry transport or due to their remote nature: Cyprus, Malta, Corsica, Sardinia, Balearic islands, Greek islands and all islands requiring ferry transport. Special destinations also includes northern remote destinations in Norway, Finland, Sweden and Scotland which will be studied on a case by case basis.

Upon ordering, please select your country and provide the delivery address upon ordering and proceed with the order. We will review the address manually and contact you if needed.

### SHIPPING COST PER BOAT

Country	Shipping cost per boat	Remarks
France	485	-
Germany	725	-
England, Scotland, Wales	725	
Italy	485	-
Belgium	485	-
Netherlands	655	-
Switzerland	485	-
Austria	485	-
Poland	800	-
Romania	1080	-
Norway	2060	Pooled shipping available
Finland	2060	Pooled shipping available
Estonia	1150	-
Latvia	1150	-
Lithuania	1150	-
Portugal	725	-
Spain	725	-
Republic of Ireland	2060	Pooled shipping available
Sweden	2060	Pooled shipping available
Czech Republic	485	-
Hungary	600	-
Bulgaria	675	-
Greece	660	-
Slovakia	620	-
Slovenia	485	-
Luxembourg	485	-
Monaco	275	-
Andorra	665	-
San Marino	485	-
Liechtenstein	485	-
Vatican	485	-
Remote destinations	On request	-

Prices in Euros including VAT.

## 3/ INTERNATIONAL SHIPPING IN 40FT CONTAINERS

Transport by shipping container is provided for deliveries outside of Europe.

The Airborn Foiler was designed optimized for container transport. Typical shipping fee per boat sent by container is provided below on a basis of maximum 12 boats per shipping container:

- 1/ USA / Miami – 900 Euros
- 2/ USA / New York – 900 Euros
- 3/ USA / Los Angeles – 1500 Euros
- 4/ UAE – 750 Euros
- 5/ Australia and NZ - 900 Euros
- 6/ Asia – 900 Euros

### **How to order:**

Contact us by email before ordering for a precise estimation of shipping options, costs and taxes.

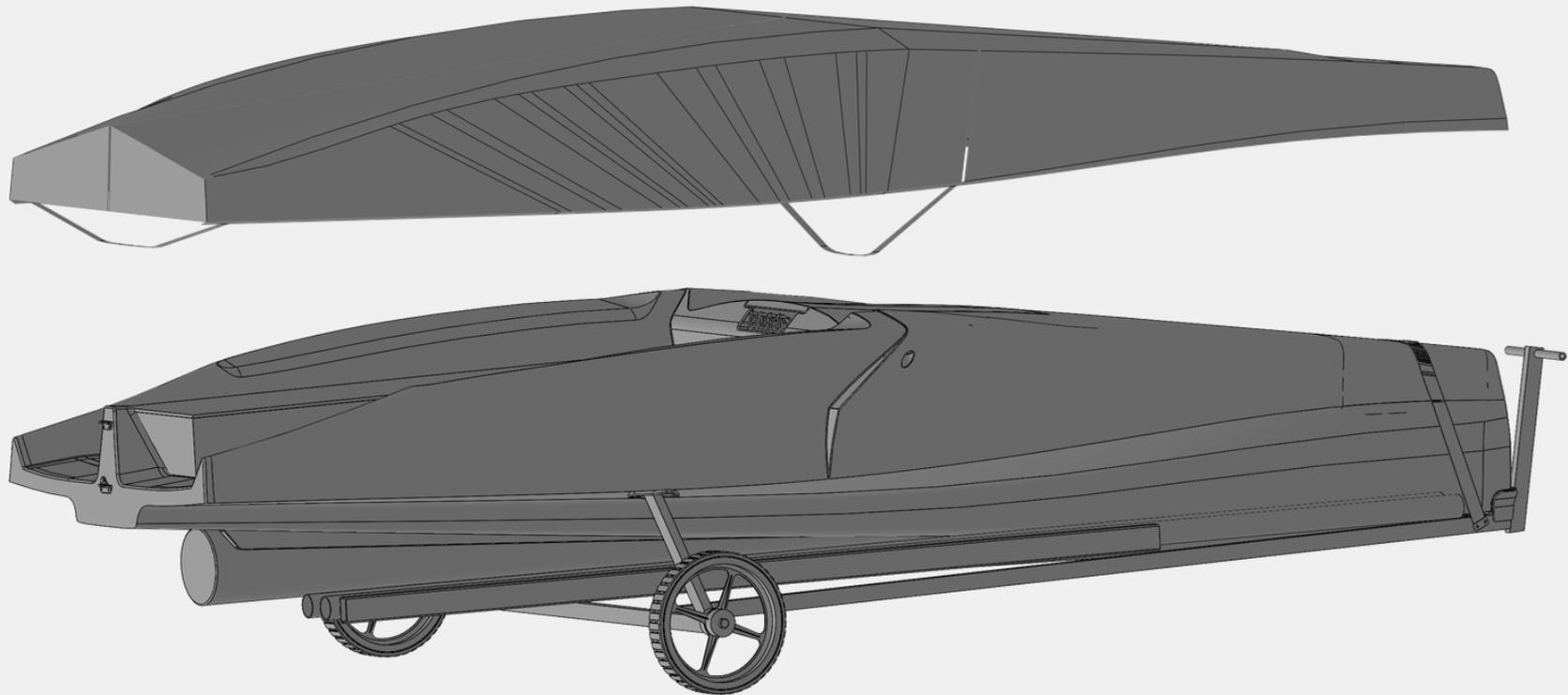
Once agreed, the order will be processed excluding the 20% VAT. A second invoice will then be sent with additional shipping, import duties, and tariffs when applicable, excluding local VAT or equivalent which remains to be paid by you when applicable.

The boats will be shipped in containers shared with other products when available for faster delivery when group delivery is not available.

If your company offers Third-Party Logistics services, including container reception, storage, unpacking, road delivery, and you wish to collaborate with us on these continents, please contact us.

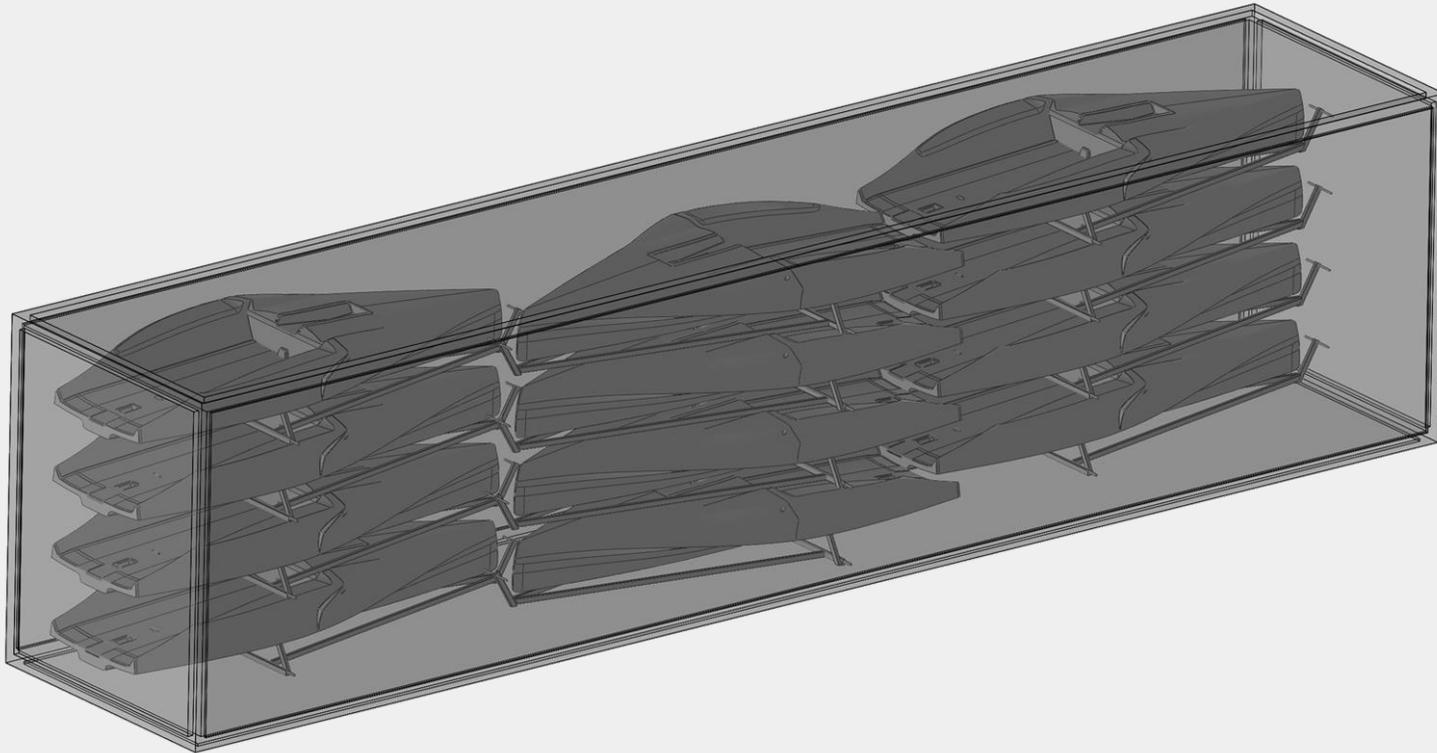
## 1/ BOAT ARRANGEMENT FOR DELIVERY

Packaging of the Airborn Foiler is optimized for van and container delivery, requiring no additional protection other than the deck cover. The following picture depicts the details of the arrangement.



## 2/ CONTAINER ARRANGEMENT FOR DELIVERY

The Airborn Foiler is specifically planned for optimized transport in High Cub containers, in 3 stacks of 4 boats. Each boat can be lifted from the side with a forklift from under the trolley for ease of loading and unloading with trucks.



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